PART I. 1 2 3 **DEFINITIONS.** 4 5 **18 VAC 130-20-10.** Definitions. 6 7 The following words and terms, when used in this chapter, unless a different meaning is 8 provided or is plainly required by the context, shall have the following meanings: 9 10 "Accredited colleges, universities, junior and community colleges" means those accredited 11 institutions of higher learning approved by the Virginia Council of Higher Education or listed in 12 the Transfer Credit Practices of Designated Educational Institutions, published by the American 13 Association of Collegiate Registrars and Admissions Officers or a recognized international 14 equivalent. 15 16 "Adult distributive or marketing education programs" means those programs offered at 17 schools approved by the Virginia Department of Education or any other local, state, or federal 18 government agency, board or commission to teach adult education or marketing courses. 19 20 "Analysis" means a study of real estate or real property other than the estimation of value. 21 22 "Appraisal Foundation" means the foundation incorporated as an Illinois Not for Profit 23 Corporation on November 30, 1987, to establish and improve uniform appraisal standards by

1 defining, issuing and promoting such standards. 2 3 "Appraisal Subcommittee" means the designees of the heads of the federal financial 4 institutions regulatory agencies established by the Federal Financial Institutions Examination 5 Council Act of 1978 (12 USC § 3301 et seq.), as amended. 6 7 "Appraiser" means any person who, for valuable consideration or with the intent or 8 expectation of receiving the same from another, engages in real estate appraisal activity on any 9 type of property. 10 11 "Appraiser classification" means any category of appraiser which the board creates by 12 designating criteria for qualification for such category and by designating the scope of practice 13 permitted for such category. 14 "Appraiser Qualifications Board" means the board created by the Appraisal Foundation to 15 16 establish appropriate criteria for the certification and recertification of qualified appraisers by 17 defining, issuing and promoting such qualification criteria; to disseminate such qualification 18 criteria to states, governmental entities and others; and to develop or assist in the development 19 of appropriate examinations for qualified appraisers. 20 21 "Appraiser Trainee" means an individual who is licensed as an appraiser trainee to appraise 22 those properties which the supervising appraiser is permitted to appraise. 23

"Business entity" means any corporation, partnership, association or other business entity 1 2 under which appraisal services are performed. 3 4 "Certified general real estate appraiser" means an individual who meets the requirements for 5 licensure that relate to the appraisal of all types of real estate and real property and is licensed 6 as a certified general real estate appraiser. 7 8 "Certified instructor" means an individual holding an instructor certificate issued by the Real 9 Estate Appraiser Board to act as an instructor. 10 11 "Certified residential real estate appraiser" means an individual who meets the requirements 12 for licensure for the appraisal of any residential real estate or real property of one to four 13 residential units regardless of transaction value or complexity. Certified residential real estate 14 appraisers may also appraise nonresidential properties with a transaction value up to \$250,000. 15 16 "Classroom hour" means 50 minutes out of each 60-minute segment. The prescribed number 17 of classroom hours includes time devoted to tests which are considered to be part of the course. 18 19 20 "Distance education" means an educational process based on the geographical separation of 21 provider and student (i.e., CD-ROM, on-line learning, correspondence courses, etc.). 22 23 "Experience" as used in this chapter includes but is not limited to experience gained in the

1 performance of traditional appraisal assignments, or in the performance of the following: fee and 2 staff appraisals, ad valorem tax appraisal, review appraisal, appraisal analysis, real estate 3 counseling, highest and best use analysis, and feasibility analysis/study. 4 5 For the purpose of this chapter experience has been divided into four major categories: (i) fee 6 and staff appraisal, (ii) ad valorem tax appraisal, (iii) review appraisal, and (iv) real estate 7 counseling. 8 "Fee/staff appraiser experience" means experience acquired as either a sole 9 1. 10 appraiser or as a cosigner. 11 12 Sole appraiser experience is experience obtained by an individual who makes personal 13 inspections of real estate, assembles and analyzes the relevant facts, and by the use of 14 reason and the exercise of judgment, forms objective opinions and prepares reports as 15 to the market value or other properly defined value of identified interests in said real 16 estate. 17 18 Cosigner appraiser experience is experience obtained by an individual who signs an 19 appraisal report prepared by another, thereby accepting full responsibility for the 20 content and conclusions of the appraisal. 21 22 To qualify for fee/staff appraiser experience, an individual must have prepared written 23 appraisal reports which meet minimum standards. For appraisal reports dated prior to

1	July 1, 1991, these minimum standards include the following (if any item is not
2	applicable, the applicant shall adequately state the reasons for the exclusions):
3	
4	a. An adequate identification of the real estate and the interests being appraised;
5	
6	b. The purpose of the report, date of value, and date of report;
7	
8	c. A definition of the value being appraised;
9	
10	d. A determination of highest and best use;
11	
12	e. An estimate of land value;
13	
14	f. The usual valuation approaches for the property type being appraised or the
15	reason for excluding any of these approaches;
16	
17	g. A reconciliation and conclusion as to the property's value;
18	
19	h. Disclosure of assumptions or limiting conditions, if any; and
20	
21	i. Signature of appraiser.
22	
23	For appraisal reports dated subsequent to July 1, 1991, the minimum standards for

1 written appraisal reports are those as prescribed in Standard 2 of the Uniform 2 Standards of Professional Appraisal Practice in the edition in effect at the time of the 3 reports' preparation. 4 2. 5 "Ad valorem tax appraisal experience" means experience obtained by an individual who assembles and analyzes the relevant facts, and who correctly employs those 6 7 recognized methods and echniques that are necessary to produce and communicate 8 credible appraisals within the context of the real property tax laws. Ad valorem tax 9 appraisal experience may be obtained either through individual property appraisals or 10 through mass appraisals as bng as applicants under this category of experience can 11 demonstrate that they are using techniques to value real property similar to those being 12 used by fee/staff appraisers and that they are effectively utilizing the appraisal process. 13 14 To qualify for ad valorem tax appraisal experience for individual property appraisals, an 15 individual must have prepared written appraisal reports which meet minimum standards. For appraisal reports dated prior to July 1, 1991, these minimum standards include the 16 17 following (if any item is not applicable, the applicant shall adequately state the reasons 18 for the exclusions): 19 20 An adequate identification of the real estate and the interests being appraised; a. 21 22 b. The effective date of value; 23

1	c. A definition of the value being appraised if other than fee simple;
2	
3	d. A determination of highest and best use;
4	
5	e. An estimate of land value;
6	
7	f. The usual valuation approaches for the property type being appraised or the
8	reason for excluding any of these approaches;
9	
10	g. A reconciliation and conclusion as to the property's value;
11	
12	h. Disclosure of assumptions or limiting conditions, if any.
13	
14	For appraisal reports dated subsequent to July 1, 1991, the minimum standards for
15	written appraisal reports are those as prescribed in the Uniform Standards of
16	Professional Appraisal Practice in the edition in effect at the time of the reports'
17	preparation.
18	
19	To qualify for ad valorem tax appraisal experience for mass appraisals, an individual
20	must have prepared mass appraisals or have documented mass appraisal files which
21	meet minimum standards. For mass appraisals dated prior to July 1, 1991, these
22	minimum standards include the following (if any item is not applicable, the applicant shall
23	adequately state the reasons for the exclusions):

1		
2		a. An adequate identification of the real estate and the interests being appraised;
3		
4		b. The effective date of value;
5		
6		c. A definition of the value being appraised if other than fee simple;
7		
8		d. A determination of highest and best use;
9		
10		e. An estimate of land value;
11		
12		f. Those recognized methods and techniques that are necessary to produce a
13		credible appraisal.
14		
15		For mass appraisal reports dated subsequent to July 1, 1991, the minimum standards
16		for these appraisal reports are those as prescribed in Standard 6 of the Uniform
17		Standards of Professional Appraisal Practice in the edition in effect at the time of the
18		reports' preparation.
19		
20		In addition to the preceding, to qualify for ad valorem tax appraisal experience, the
21		applicant's experience log must be attested to by the applicant's supervisor.
22		
23	3.	"Reviewer experience" means experience obtained by an individual who examines the

1 reports of appraisers to determine whether their conclusions are consistent with the data 2 reported and other generally known information. An individual acting in the capacity of 3 a reviewer does not necessarily make personal inspection of real estate, but does 4 review and analyze relevant facts assembled by fee/staff appraisers, and by the use of 5 reason and exercise of judgment, forms objective conclusions as to the validity of 6 fee/staff appraisers' opinions. Reviewer experience shall not constitute more than 1,000 7 hours of total experience claimed and at least 50% of the review experience claimed 8 must be in field review wherein the individual has personally inspected the real property 9 which is the subject of the review. 10 11 To qualify for reviewer experience, an individual must have prepared written reports 12 recommending the acceptance, revision, or rejection of the fee/staff appraiser's 13 opinions, which written reports must meet minimum standards. For appraisal reviews 14 dated prior to July 1, 1991, these minimum standards include the following (if any item 15 is not applicable, the applicant shall adequately state the reasons for the exclusions): 16 17 a. An identification of the report under review, the real estate and real property 18 interest being appraised, the effective date of the opinion in the report under 19 review, and the date of the review; 20 21 b. A description of the review process undertaken; 22 23 c. An opinion as to the adequacy and appropriateness of the report being

1		reviewed, and the reasons for any disagreement;
2		
3		d. An opinion as to whether the analyses, opinions, and conclusions in the report
4		under review are appropriate and reasonable, and the development of any
5		reasons for any disagreement;
6		
7		e. Signature of reviewer.
8		
9		For appraisal review reports dated subsequent to July 1, 1991, the minimum standards
10		for these appraisal reports are those as prescribed in Standard 3 of the Uniform
11		Standards of Professional Appraisal Practice in the edition in effect at the time of the
12		reports' preparation.
13		
14		Signing as "Review Appraiser" on an appraisal report prepared by another will not
15		qualify an individual for experience in the reviewer category. Experience gained in this
16		capacity will be considered under the Cosigner subcategory of Fee/staff appraiser
17		experience.
18		
19	4.	"Real estate counseling experience" means experience obtained by an individual who
20		assembles and analyzes the relevant facts and by the use of reason and the exercise of
21		judgment, forms objective opinions concerning matters other than value estimates
22		relating to real property. Real estate counseling experience includes, but is not
23		necessarily limited to, the following:

1		
2	Absorption Study	Ad Valorem Tax Study
3	Annexation Study	Assemblage Study
4	Assessment Study	Condominium Conversion Study
5	Cost-Benefit Study	Cross Impact Study
6	Depreciation/Cost Study	Distressed Property Study
7	Economic Base Analysis	Economic Impact Study
8	Economic Structure Analysis	Eminent Domain Study
9	Feasibility Study	Highest and Best Use Study
10	Impact Zone Study	Investment Analysis Study
11	Investment Strategy Study	Land Development Study
12	Land Suitability Study	Land Use Study
13	Location Analysis Study	Market Analysis Study
14	Market Strategy Study	Market Turning Point Analysis
15	Marketability Study	Portfolio Study
16	Rehabilitation Study	Remodeling Study
17	Rental Market Study	Right of Way Study
18	Site Analysis Study	Utilization Study
19	Urban Renewal Study	Zoning Study
20		
21	To qualify for real estate counseling exper	ience, an individual must have prepared
22	written reports which meet minimum stand	lards. For real estate counseling reports
23	dated prior to July 1, 1991, these minimum s	tandards include the following (if any item

1	is not applicable, the applicant shall so state the reasons for the exclusions):
2	
3	a. A definition of the problem;
4	
5	b. An identification of the real estate under consideration (if any);
6	
7	c. Disclosure of the client's objective;
8	
9	d. The effective date of the consulting assignment and date of report;
10	
11	e. The information considered, and the reasoning that supports the analyses,
12	opinions, and conclusions;
13	
14	f. Any assumptions and limiting conditions that affect the analyses, opinions, and
15	conclusions;
16	
17	g. Signature of real estate counselor.
18	
19	For real estate counseling reports dated subsequent to July 1, 1991, the minimum
20	standards for these appraisal reports are those as prescribed in Standard 4 of the
21	Uniform Standards of Professional Appraisal Practice in the edition in effect at the time
22	of the reports' preparation. Real estate counseling shall not constitute more than 500
23	hours of experience for any type of appraisal license.

2	"Ínactive license" means a license that has been renewed without meeting the continuing
3	education requirements specified in this chapter. Inactive licenses do not meet the requirements
4	set forth in § 54.1-2011 of the Code of Virginia.
5	
6	"Licensed residential real estate appraiser" means an individual who meets the requirements
7	for licensure for the appraisal of any noncomplex, residential real estate or real property of one
8	to four residential units, including federally related transactions, where the transaction value is
9	less than \$1 million. Licensed residential real estate appraisers may also appraise noncomplex,
10	nonresidential properties with a transaction value up to \$250,000.
11	
12	"Licensee" means any individual holding a an active license issued by the Real Estate Appraiser
13	Board to act as a certified general real estate appraiser, certified residential real estate
14	appraiser, licensed residential real estate appraiser, or appraiser trainee as defined, respectively,
15	in § 54.1-2009 of the Code of Virginia and in this chapter.
16	
17	"Local, state or federal government agency, board or commission" means an entity
18	established by any local, federal or state government to protect or promote the health, safety
19	and welfare of its citizens.
20	
21	"Proprietary school" means a privately owned school offering appraisal or appraisal related
22	courses approved by the board.
23	

"Provider" means accredited colleges, universities, junior and community colleges; adult 1 2 distributive or marketing education programs; local, state or federal government agencies, 3 boards or commissions; proprietary schools; or real estate appraisal or real estate related 4 organizations. 5 "Real estate appraisal activity" means the act or process of valuation of real property or 6 7 preparing an appraisal report. 8 9 "Real estate appraisal or real estate related organization" means any appraisal or real 10 estate related organization formulated on a national level, where its membership extends to more 11 than one state or territory of the United States. 12 13 "Reciprocity agreement" means a conditional agreement between two or more states that will 14 recognize one another's regulations and laws for equal privileges for mutual benefit. 15 16 "Registrant" means any corporation, partnership, association or other business entity which 17 provides appraisal services and which is registered with the Real Estate Appraiser Board in 18 accordance with § 54.1-2011.E of the Code of Virginia. 19 20 "Reinstatement" means having a license or registration restored to effectiveness after the 21 expiration date has passed. 22 23 "Renewal" means continuing the effectiveness of a license or registration for another period of

1 time. 2 "Sole proprietor" means any individual, but not a corporation, partnership or association, who 3 4 is trading under his or her own name, or under an assumed or fictitious name pursuant to the 5 provisions of §§ 59.1-69 through 59.1-76 of the Code of Virginia. 6 7 "Substantially equivalent" is any educational course or seminar, experience, or examination 8 taken in this or another jurisdiction which is equivalent in classroom hours, course content and 9 subject, and degree of difficulty, respectively, to those requirements outlined in this chapter and 10 Chapter 20.1 (§ 54.1-2009 et seq.) of Title 54.1 of the Code of Virginia for licensure and 11 renewal. 12 "Supervising appraiser" means any individual holding a license issued by the Real Estate 13 14 Appraiser Board to act as a certified general real estate appraiser, certified residential real 15 estate appraiser, or licensed residential real estate appraiser who supervises any unlicensed 16 person acting as a real estate appraiser or an appraiser trainee as specified in this chapter. 17 18 "Transaction value" means the monetary amount of a transaction which may require the 19 services of a certified or licensed appraiser for completion. The transaction value is not always 20 equal to the market value of the real property interest involved. For loans or other extensions of 21 credit, the transaction value equals the amount of the loan or other extensions of credit. For 22 sales, leases, purchases and investments in or exchanges of real property, the transaction value 23 is the market value of the real property interest involved. For the pooling of loans or interests in

1 real property for resale or purchase, the transaction value is the amount of the loan or the 2 market value of real property calculated with respect to each such loan or interest in real 3 property. 4 5 "Uniform Standards of Professional Appraisal Practice" means those standards 6 promulgated by the Appraisal Standards Board of the Appraisal Foundation for use by all 7 appraisers in the preparation of appraisal reports. 8 9 "Valuation" means an estimate of the value of real property. 10 11 "Valuation assignment" means an engagement for which an appraiser is employed or retained 12 to give an analysis, opinion or conclusion that results in an estimate of the value of an identified 13 parcel of real property as of a specified date. 14 "Waiver" means the voluntary, intentional relinquishment of a known right. 15 16

PART II. 1 2 3 ENTRY. 4 5 18 VAC 130-20-20. Requirement for registration. 6 7 A business entity seeking to provide appraisal services shall register with the board by 8 completing an application furnished by the board describing the location, nature and operation 9 of its practice, and the name and address of the registered agent, an associate, or a partner of 10 the business entity. Along with a completed application form, domestic corporations shall 11 provide a copy of the Certificate of Incorporation as issued by the State Corporation 12 Commission, foreign (out-of-state) corporations shall provide a copy of the Certificate of 13 Authority from the State Corporation Commission, partnerships shall provide a copy of a 14 certified Partnership Certificate; and other business entities trading under a fictitious name shall 15 provide a copy of the certificate filed with the clerk of the court where business is to be 16 conducted. 17 18 18 VAC 130-20-30. General qualifications for licensure. 19 20 Every applicant to the Real Estate Appraiser Board for a certified general, certified residential, 21 or licensed residential real estate appraiser license shall meet the following qualifications: 22 23 1. The applicant shall be of good moral character, honest, truthful, and competent to

1		transact the business of a licensed real estate appraiser in such a manner as to safeguard
2		the interests of the public.
3		
4	2.	The applicant shall meet the current educational and experience requirements and
5		submit a license application to the Department of Professional and Occupational
6		Regulation or its agent prior to the time the applicant is approved to take the licensing
7		examination. Applications received by the department or its agent must be complete
8		within 12 months of the date of the receipt of the license application and fee by the
9		Department of Professional and Occupational Regulation or its agent.
10		
11	3.	The applicant shall sign as part of the application, an affidavit certifying that the applicant
12		has read and understands the Virginia real estate appraiser license law and the
13		regulations of the Real Estate Appraiser Board.
14		
15	4.	The applicant shall be in good standing as a real estate appraiser in every jurisdiction
16		where licensed or certified; the applicant may not have had a license or certification
17		which was suspended, revoked or surrendered in connection with a disciplinary action
18		or which has been the subject of discipline in any jurisdiction prior to applying for
19		licensure in Virginia.
20		
21	<del>4.</del> 5.	The applicant may not have been convicted, found guilty or pled guilty, regardless of
22		adjudication, in any jurisdiction of a misdemeanor involving moral turpitude or of any
23		felony. Any plea of nolo contendere shall be considered a conviction for purposes of

this subdivision. The record of a conviction authenticated in such form as to be admissible in evidence under the laws of the jurisdiction where convicted A certified copy of a final order, decree or case decision, by a court with the lawful authority to issue such order decree or case decision shall be admissible as prima facie evidence of such conviction.

6

7

1

2

3

4

5

5.6. The applicant shall be at least 18 years old.

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

<del>6.</del>7.

The applicant shall have successfully completed 90 hours for the licensed residential classification, 120 hours for the certified residential classification, and 180 hours for the certified general classification, of approved real estate appraisal courses, including a course of at least 15 hours on the Uniform Standards of Professional Appraisal Practice, from accredited colleges, universities, junior and community colleges; adult distributive or marketing education programs; local, state or federal government agencies, boards or commissions; proprietary schools; or real estate appraisal or real estate related organizations. The classroom hours required for the licensed residential real estate appraiser may include the classroom hours required for the appraiser trainee. The classroom hours required for the certified residential real estate appraiser may include the classroom hours required for the appraiser trainee or the licensed real estate appraiser and may also include 30 hours of related courses in topics specified in 18 VAC 130-20-220 A 1. The classroom hours required for the certified general real estate appraiser may include the classroom hours required for the appraiser trainee, the licensed residential real estate appraiser, or the certified residential real estate appraiser

1		and may also include 30 hours of related courses in topics specified in 18 VAC 130-
2		20-220 A 1.
3		
4		All applicants for licensure as a certified general real estate appraiser must complete an
5		advanced level appraisal course of at least 30 classroom hours in the appraisal of
6		nonresidential properties.
7		
8	<del>7.</del> 8.	The applicant shall execute an affidavit as part of the application for licensure attesting to
9		his experience in the field of real estate appraisal. All applicants must submit, upon
10		application, sample appraisal reports as specified by the board. In addition, all
11		experience must be supported by adequate written reports or file memoranda which
12		shall be made available to the board upon request.
13		
14		a. Applicants for a licensed residential real estate appraiser license shall have a
15		minimum of 2,000 hours appraisal experience obtained continuously over a
16		period of not less than 24 months. Hours may be treated as cumulative in order
17		to achieve the necessary 2,000 hours of appraisal experience.
18		
19		b. Applicants for a certified residential real estate appraiser license shall have a
20		minimum of 2,500 hours of appraisal experience obtained continuously over a
21		period of not less than 24 months. Hours may be treated as cumulative in order
22		to achieve the necessary 2,500 hours of appraisal experience.
23		

1		c. Applicants for a certified general real estate appraiser license shall have a
2		minimum of 3,000 hours of appraisal experience obtained continuously over a
3		period of not less than 30 months. Hours may be treated as cumulative in order
4		to achieve the necessary 3,000 hours of appraisal experience. At least 50% of
5		the appraisal experience required (1,500 hours) must be in nonresidential
6		appraisal assignments and include assignments which demonstrate the use and
7		understanding of the income approach. An applicant whose nonresidential
8		appraisal experience is predominately in such properties which do not require
9		the use of the income approach may satisfy this requirement by performing two
10		or more appraisals on properties in association with a certified general appraise
11		which include the use of the income approach.
12		
13	<del>8.</del> 9.	Within 12 months after being approved by the board to take the examination, the
14		applicant shall have registered for and passed a written examination endorsed by the
15		Appraiser Qualifications Board and provided by the board or by a testing service acting
16		on behalf of the board.
17		
18	<del>9.</del> 10.	Applicants for licensure who do not meet the requirements set forth in subdivisions 3
19		and 4 of this section may be approved for licensure following consideration of their
20		application by the board.
21		
22	18 VAC 130-2	20-40. Qualifications for licensure by reciprocity.
23		

1	Every	applicant to the Real Estate Appraiser Board for a license by reciprocity shall have met
2	the foll	lowing qualifications:
3		
4	1.	An individual who is currently licensed or certified as a real estate appraiser in another
5		jurisdiction may obtain a Virginia real estate appraiser license by providing
6		documentation that the applicant has met educational, experience and examination
7		requirements that are substantially equivalent to those required in Virginia for the
8		appropriate level of licensure.
9		
10	2.	The applicant shall be at least 18 years of age.
11		
12	3.	The applicant shall sign, as part of the application, an affidavit certifying that the
13		applicant has read and understands the Virginia real estate appraiser license law and the
14		regulations of the Real Estate Appraiser Board.
15		
16	4.	The applicant shall be in good standing as a licensed or certified real estate appraiser in
17		every jurisdiction where licensed or certified; the applicant may not have had a license
18		or certification as a real estate appraiser which was suspended, revoked, or
19		surrendered in connection with a disciplinary action or which has been the subject of
20		discipline in any jurisdiction prior to applying for licensure in Virginia.
21		
22	5.	The applicant shall be of good moral character, honest, truthful, and competent to
23		transact the business of a licensed real estate appraiser in such a manner as to safeguard

1		the interests of the public.
2		
3	6.	The applicant may not have been convicted, found guilty or pled guilty, regardless of
4		adjudication, in any jurisdiction of a misdemeanor involving moral turpitude or of any
5		felony. Any plea of nolo contendere shall be considered a conviction for purposes of
6		this subdivision. The record of a conviction authenticated in such form as to be
7		admissible in evidence under the laws of the jurisdiction where convicted shall be
8		admissible as prima facie evidence of such conviction.
9		
10	7.	Applicants for licensure who do not meet the requirements set forth in subdivisions 4
11		and 6 of this section may be approved for licensure following consideration by the
12		board.
13		
14		
15		
16	18 VAC 130-2	20-50. Qualifications for temporary licensure.
17		
18	An inc	dividual who is currently licensed or certified as a real estate appraiser in another
19	jurisdic	ction may obtain a temporary Virginia real estate appraiser's license as required by
20	Section	n 1121 of the Federal Financial Institutions Reform, Recovery and Enforcement Act of
21	1989,	12 USCS § 1811.
22		
23	The ap	praiser's permanent certification or license issued by another state shall be recognized as

1	equiva	lent to a Virginia license provided that:
2		
3	1.	The appraiser's business is of a temporary nature, and is limited to one specific
4		assignment not to exceed 12 months. A specific assignment may include multiple
5		properties. The temporary assignment must be complete prior to the expiration date of
6		the permanent certification or license issued by another state.
7		
8	2.	The education, experience and general examination completed in the jurisdiction of
9		original licensure is deemed to be substantially equivalent to those required for the
10		appropriate level of licensure in Virginia.
11		
12	<del>3.</del>	The applicant shall sign, as part of the application, an affidavit certifying that the
13		applicant has read and understands the Virginia real estate appraiser license law and the
14		regulations of the Real Estate Appraiser Board.
15		
16	<del>4.</del> 3.	The applicant shall be in good standing as a licensed or certified real estate appraiser in
17		every jurisdiction where licensed or certified; the applicant may not have had a license
18		or certification as a real estate appraiser which was suspended, revoked, or
19		surrendered in connection with a disciplinary action or which has been the subject of
20		discipline in any jurisdiction prior to applying for licensure in Virginia.
21		
22	<del>5.</del> 4.	The applicant shall be of good moral character, honest, truthful, and competent to
23		transact the business of a real estate appraiser in such a manner as to safeguard the

1		interests of the public.
2		
3	<del>6.</del> 5.	The applicant may not have been convicted, found guilty or pled guilty, regardless of
4		adjudication, in any jurisdiction of a misdemeanor involving moral turpitude or of any
5		felony. Any plea of nolo contendere shall be considered a conviction for purposes of
6		this subdivision. The record of a conviction authenticated in such form as to be
7		admissible in evidence under the laws of the jurisdiction where convicted shall be
8		admissible as prima facie evidence of such conviction.
9		
10	<del>7.</del> 6.	Applicants for licensure who do not meet the requirements set forth in subdivisions 4-3
11		and 6 5 of this section may be approved for licensure following consideration by the
12		board.
13		
14	8.	The applicant shall be at least 18 years of age.
15		
16	Applic	ants for temporary licensure shall verify the above information on an application form
17	provid	ed by the board. A temporary license cannot be renewed. More than one temporary
18	license	e may be issued per year.
19		
20		
21	18 VAC 130-2	20-60. Qualifications for licensure as an Appraiser Trainee.
22		
23	An ap	oplicant for licensure as an appraiser trainee shall meet the following educational,

1	experi	ence, and examination requirements in addition to those set forth in 18 VAC 130-20-30,
2	subsec	ctions 1 through 5 and 18 VAC 130-20-30 subsection 9.
3		
4	1.	Within 12 months after being approved by the board to take the examination, the
5		applicant shall have registered for and passed a written examination provided by the
6		board or by a testing service acting on behalf of the board.
7		
8	2.	The applicant shall have successfully completed 75 hours of approved real estate
9		appraisal courses from accredited colleges, universities, junior and community colleges;
10		adult distributive or marketing education programs; local, state or federal government
11		agencies, boards or commissions; proprietary schools; or real estate appraisal or real
12		estate related organizations. The classroom hours shall include 15 hours relative to the
13		Uniform Standards of Professional Appraisal Practice.
14		
15	3.	There is no experience requirement for the appraiser trainee classification.
16		
17	4.	Responsibilities of supervising appraisers are described in this subdivision.
18		
19		a. The appraiser trainee shall be subject to direct supervision by a supervising
20		appraiser who shall be state licensed or certified in good standing.
21		
22		b. The supervising appraiser shall be responsible for the training and direct
23		supervision of the appraiser trainee by:

1			
2		(1)	Accepting responsibility for the appraisal report by signing and certifying
3			the report is in compliance with the Uniform Standards of Professional
4			Appraisal Practice.
5			
6		(2)	Reviewing the appraiser trainee appraisal report(s); and
7			
8		(3)	Personally inspecting each appraised property with the appraiser trainee
9			until the supervising appraiser determines the appraiser trainee is
10			competent in accordance with the Competency Provision of the
11			Uniform Standards of Professional Appraisal Practice for the property
12			type.
13			
14	c.	The ap	opraiser trainee is permitted to have more than one supervising appraiser.
15			
16	18 VAC 130-20-70.	Requi	irement for the certification of appraisal education instructors.
17			
18	Pursuant to the	manda	ate of Title 11 of the Federal Financial Institutions Reform, Recovery and
19	Enforcement .	Act of	1989, and § 54.1-2013 of the Code of Virginia, instructors teaching
20	prelicense edu	cational	offerings who are not employed or contracted by accredited colleges,
21	universities, jur	nior and	community colleges, adult distributive or marketing education programs
22	are required to	be cert	tified by the board. Instructors teaching the required continuing education
23	course on recei	nt devel	opments in federal, state and local real estate appraisal law and regulation

1 shall also be certified by the board and, at the board's discretion, may be required to attend 2 training sessions sponsored by the board. Effective January 1, 2003 all Uniform Standards of 3 Professional Appraisal Practice courses taught for continuing education credit must be taught by 4 instructors certified by the Appraiser Qualifications Board. 5 6 18 VAC 130-20-80. Qualifications for the certification of instructors. 7 8 The applicant shall be in good standing as a real estate appraiser in every jurisdiction where 9 licensed or certified; the applicant may not have had a license or certification which was 10 suspended, revoked or surrendered in connection with a disciplinary action or which has been 11 the subject of discipline in any jurisdiction prior to applying for licensure in Virginia, and shall 12 have: 13 14 1. A baccalaureate degree in real estate, economics, finance or business, and have 15 satisfied the state appraisal licensing educational requirements for the level being 16 instructed; or 17 2. 18 A baccalaureate degree, an appraisal license which has been in good standing for at 19 least two years, and a current certified residential or certified general appraisal license 20 appropriate for the level being instructed; or 21 22 3. Seven years of active experience acquired in the appraisal field in the past 10 years, an 23 appraisal license which has been in good standing for at least two years, and a current

1	certified residential or certified general appraisal license appropriate for the level being
2	instructed.
3	
4	18 VAC 130-20-90. Application and registration fees.
5	
6	There will be no pro rata refund of these fees to licensees who resign or upgrade to a higher
7	license or to licensees whose licenses are revoked or surrendered for other causes. All
8	application fees for licenses and registrations are nonrefundable.
9	
10	1. Application fees for registrations, certificates and licenses are as follows:
11	
12	Registration of business entity \$100.00
13	
14	Certified General Real Estate Appraiser \$141.00
15	
16	Temporary Certified General Real Estate
17	Appraiser \$45.00
18	
19	Certified Residential Real Estate Appraiser \$141.00
20	
21	Temporary Certified Residential Real Estate
22	Appraiser \$45.00
23	

1		Licensed Residential Real Estate Appraiser	\$141.00
2			
3		Temporary Licensed Residential Real Estate	
4		Appraiser	\$45.00
5			
6		Appraiser Trainee	\$96.00
7			
8		Upgrade of license	\$65.00
9			
10		Instructor Certification	\$135.00
11			
12		Application fees for a certified general real	estate appraiser, a certified residential real
13		estate appraiser, a licensed residential real	estate appraiser and an appraiser trainee
14		include a \$21.00 fee for a copy of the Unit	Form Standards of Professional Appraisal
15		Practice. This fee is subject to the fee charge	ged by the Appraisal Foundation and may
16		be adjusted and charged to the applicant in	accordance with the fee charged by the
17		Appraisal Foundation.	
18			
19	2.	Examination fees. The fee for examination	or reexamination is subject to contracted
20		charges to the Department by an outside ve	endor. These contracts are competitively
21		negotiated and bargained for in compliance	with the Virginia Public Procurement Act
22		(§ 11-35 et seq. of the Code of Virginia).	Fees may be adjusted and charged to the
23		candidate in accordance with this contract.	

3. A \$50 National Registry Fee Assessment for all permanent license applicants is to be assessed of each applicant in accordance with Section 1109 of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (12 USCS §§ 3331-3351). This fee may be adjusted and charged to the applicant in accordance with the Act. If the applicant fails to qualify for licensure, then this assessment fee will be refunded.

PART III. 1 2 3 RENEWAL OF LICENSE. 4 5 **18 VAC 130-20-100. Renewal required.** 6 7 Licenses issued under this chapter for certified general real estate appraisers, certified residential 8 real estate appraisers and licensed residential real estate appraisers and appraiser trainees and 9 registrations issued for business entities shall expire two years from the last day of the month in 10 which they were issued, as indicated on the license or registration. Certifications issued under 11 this chapter for instructors shall expire two years from the last day of the month in which they 12 were issued, as indicated on the certification. 13 14 18 VAC 130-20-110. Qualifications for renewal. 15 16 As a condition of renewal, and under § 54.1-2014 of the Code of Virginia, all active A. 17 certified general real estate appraisers, certified residential real estate appraisers, and 18 licensed residential real estate appraisers, resident or nonresident, shall be required to 19 complete continuing education courses satisfactorily within each licensing term as 20 follows: 21 22 1. All real estate appraisers must satisfactorily complete continuing education 23 courses or seminars offered by accredited colleges, universities, junior and

1		community colleges; adult distributive or marketing education programs; local,
2		state or federal government agencies, boards or commissions; proprietary
3		schools; or real estate appraisal or real estate related organizations of not less
4		than 28 classroom hours during each licensing term.
5		
6		2. All real estate appraisers may also satisfy continuing education requirements by
7		participation other than as a student in educational processes and programs
8		approved by the board to be substantially equivalent for continuing education
9		purposes including, but not limited to teaching, program development, or
10		authorship of textbooks.
11		
12		3. Three Seven of the classroom hours completed to satisfy the continuing
13		education requirements shall be a course approved by the board on recent
14		developments in federal, state and local real estate appraisal law and regulation
15		and an update on the Uniform Standards of Professional Appraisal Practice.
16		
17	B.	In addition to the continuing education requirements specified in subsection A of this
18		section all active certified general real estate appraisers, certified residential real estate
19		appraisers, and licensed residential real estate appraisers, resident or nonresident,
20		applicants for renewal shall be required to complete a 15-hour course in the Uniform
21		Standards of Professional Appraisal Practice once every six years.
22		
23	C.	As a condition of renewal, all licensed real estate appraiser trainees, shall meet the

1		continuing education requirements set forth in 18 VAC 130-20-110 A and B beginning
2		with the second licensing term. Continuing education is not required to renew a real
3		estate appraiser trainee license at the expiration of the first licensing term.
4		
5	D.	Applicants All applicants for renewal of a license shall meet the standards for entry as
6		set forth in subdivisions 1, 3 and 4 of 18 VAC 130-20-30.
7		
8	<del>D.</del> E.	Applicants for the renewal of a registration shall meet the requirement for registration as
9		set forth in 18 VAC 130-20-20.
10		
11	E.E.	Applicants for the renewal of a certificate as an instructor shall meet the standards for
12		entry as set forth in 18 VAC 130-20-80.
13		
14	G	Licensees applying to activate an inactive license must have met the continuing education
15		requirements set forth in this section within two years prior to application to activate the
16		license.
17		
18		
19	18 VAC 130-	20-120. Procedures for renewal.
20		
21	A.	The board will mail a renewal application form to the licensee and certificate holder at
22		the last known home address and to the registered firm at the last known business
23		address. This form shall outline the procedures for renewal. Failure to receive the

renewal application form shall not relieve the licensee, certificate holder or the registrant of the obligation to renew.

3

4

5

6

7

1

2

B. Prior to the expiration date shown on the license or registration, each licensee, certificate holder or registrant desiring to renew the license or registration shall return to the board the completed renewal application form and the appropriate renewal and registry fees as outlined in 18 VAC 130-20-130.

8

9 C. The date on which the renewal application form and the appropriate fees are received 10 by the Department of Professional and Occupational Regulation or its agent will 11 determine whether the licensee, certificate holder or registrant is eligible for renewal. If 12 either the renewal application form or renewal fee, including the registry fee, is not 13 received by the Department of Professional and Occupational Regulation or its agent 14 within 30 days of the expiration date, the licensee, certificate holder or registrant must 15 reinstate his license by meeting all requirements listed in 18 VAC 130-20-110 and pay 16 a reinstatement fee as specified in 18 VAC 130-20-130. Three months after the 17 expiration date on the license, certificate or registration, reinstatement is no longer 18 possible. To resume practice, the former licensee, certificate holder, or registrant shall 19 reapply for licensure as a new applicant, meeting current education, examination and 20 experience requirements.

21

## 18 VAC 130-20-130. Fees for renewal and reinstatement.

23

1	A.	All fees are nonrefundable.
2		
3	B.	National registry fee assessment. In accordance with the requirements of Section 1109
4		of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, \$50.00
5		of the biennial renewal or reinstatement fee assessed for all certified general real estate
6		appraisers, certified residential and licensed residential real estate appraisers shall be
7		submitted to the Appraisal Subcommittee. The registry fee may be adjusted in
8		accordance with the Act and charged to the licensee.
9		
10		Renewal and reinstatement fees for a certified general real estate appraiser, a certified
11		residential real estate appraiser, a licensed residential real estate appraiser and an
12		appraiser trainee include a \$21.00 fee for a copy of the Uniform Standards of
13		Professional Appraisal Practice. This fee is subject to the fee charged by the Appraisal
14		Foundation and may be adjusted and charged to the applicant in accordance with the
15		fee charged by the Appraisal Foundation.
16		
17	C.	Renewal fees are as follows:
18		
19		Certified general real estate appraiser \$111.00
20		
21		Certified residential real estate appraiser \$111.00
22		
23		Licensed residential real estate appraiser \$111.00

1			
2		Appraiser trainee	\$61.00
3			
4		Registered business entity	\$60.00
5			
6		Certified instructor	\$125.00
7			
8	D.	Reinstatement fees are as follows:	
9			
10		Certified general real estate appraiser	\$171.00
11			
12		Certified residential real estate appraiser	\$171.00
13			
14		Licensed residential real estate appraiser	\$171.00
15			
16		Appraiser trainee	\$121.00
17			
18		Registered business entity	\$100.00
19			
20		Certified instructor	\$230.00
21			
22	18 VAC 130-	20-140. Status of licensee during the period	prior to reinstatement.
23			

1	A.	When a license is reinstated, the licensee shall continue to have the same license number
2		and shall be assigned an expiration date two years from the previous expiration date of
3		the license.
4		
5	B.	A licensee or certificate holder who is reinstated shall be regarded as having been
6		continuously licensed without interruption. Therefore, the licensee or certificate holder
7		shall remain under the disciplinary authority of the board during this entire period and
8		may be held accountable for his activities during this period. A licensee or certificate
9		holder who is not reinstated shall be regarded as unlicensed from the expiration date of
10		the license forward. Nothing in these regulations shall divest the board of its authority to
11		discipline a licensee or certificate holder for a violation of the law or regulations during
12		the period of time for which the appraiser was licensed.
13		
14	18 VAC 130-2	20-150. Board discretion to deny renewal or reinstatement.
15		
16	The bo	pard may deny renewal or reinstatement of a license, certification or registration for the
17	same r	easons as it may refuse initial licensure or registration or discipline a current licensee or
18	registra	ant.
19		

PART IV. 1 2 3 STANDARDS. 4 5 18 VAC 130-20-160. Grounds for disciplinary action. 6 7 The board has the power to fine any licensee, registrant or certificate holder, to place any 8 licensee, registrant or certificate holder on probation, and to suspend or revoke any license, 9 registration or certification issued under the provisions of Chapter 20.1 of Title 54.1 of the 10 Code of Virginia, and the regulations of the board, in accordance with §§ 54.1-201(7), 54.1-11 202 and the provisions of the Administrative Process Act, Chapter 1.1:1 of Title 9, of the Code 12 of Virginia, when any licensee, registrant or certificate holder has been found to have violated or 13 cooperated with others in violating any provision of Chapter 20.1 of Title 54.1 of the Code of 14 Virginia, any relevant provision of the Uniform Standards of Professional Appraisal Practice as developed by the Appraisal Standards Board of the Appraisal Foundation, or any regulation of 15 16 the board. An appraiser trainee shall be subject to disciplinary action for his actions even if 17 acting under the supervision of a supervising appraiser. 18 19 18 VAC 130-20-170. Standards of ethical conduct. 20 21 In obtaining a real estate appraiser license and performing a real estate appraisal, a licensee shall 22 comply with the Ethics Provisions of the Uniform Standards of Professional Appraisal Practice 23 and the following standards of ethical conduct:

1		
2	1.	All applicants for licensure shall follow all rules established by the board with regard to
3		conduct at the examination. Such rules shall include any written instructions
4		communicated prior to the examination date and any instruction communicated at the
5		site, either written or oral, on the date of the examination. Failure to comply with all
6		rules established by the board or a testing service acting on behalf of the board with
7		regard to conduct at the examination shall be grounds for denial of a license.
8		
9	2.	A licensee, certificate holder or registrant shall not obtain or attempt to obtain a license,
10		certification or registration by false or fraudulent representation.
11		
12	3.	A licensee, registrant or certificate holder shall not make any misrepresentation.
13		
14	18 VAC 130-2	20-180. Standards of professional practice.
15		
16	A.	The provisions of subsections C through J of this section shall not apply to local, state
17		and federal employees performing in their official capacity.
18		
19	B.	Maintenance of licenses. The board shall not be responsible for the failure of a licensee,
20		registrant, or certificate holder to receive notices, communications and correspondence.
21		
22		1. Change of address.

1		a.	All licensed real estate appraisers, appraiser trainees, and certified
2			instructors shall at all times keep the board informed in writing of their
3			current home address and shall report any change of address to the
4			board within 30 days of such change.
5			
6		b.	Registered real estate appraisal business entities shall at all times keep
7			the board informed in writing of their current business address and shall
8			report any change of address to the board within 30 days of such
9			change.
10			
11	2.	Change	e of name.
12			
13		a.	All real estate appraisers, appraiser trainees, and certified instructors
14			shall promptly notify the board in writing and provide appropriate
15			written legal verification of any change of name.
16			
17		b.	Registered real estate appraisal business entities shall promptly notify
18			the board of any change of name or change of business structure in
19			writing. In addition to written notification, corporations shall provide a
20			copy of the Certificate of Amendment from the State Corporation
21			Commission, partnerships shall provide a copy of a certified Partnership
22			Certificate, and other business entities trading under a fictitious name
23			shall provide a copy of the certificate filed with the Clerk of the Court

1		where business is to be conducted.
2		
3		3. Upon the change of name or address of the registered agent, associate, or
4		partner, or sole proprietor designated by a real estate appraisal business entity,
5		the business entity shall notify the board in writing of the change within 30 days
6		of such event.
7		
8		4. No license, certification or registration issued by the board shall be assigned or
9		otherwise transferred.
10		
11		5. All licensees, certificate holders and registrants shall operate under the name in
12		which the license or registration is issued.
13		
14		6. All certificates of licensure, registration or certification in any form are the
15		property of the Real Estate Appraiser Board. Upon death of a licensee,
16		dissolution or restructure of a registered business entity, or change of a
17		licensee's, registrant's, or certificate holder's name or address, such licenses,
18		registrations, or certificates must be returned with proper instructions and
19		supplemental material to the board within 30 days of such event.
20		
21		7. All appraiser licenses issued by the board shall be visibly displayed.
22		
23	C.	Use of signature and electronic transmission of report.

1. The signing of an appraisal report or the transmittal of a report electronically in accordance with the Appraisal Standards Board Statement on Appraisal Standard No. 8 shall indicate that the licensee has exercised complete direction and control over the appraisal. Therefore, no licensee shall sign or electronically transmit an appraisal which has been prepared by an unlicensed person unless such work was performed under the direction and supervision of the licensee in accordance with § 54.1-2011 C of the Code of Virginia.

2. All original appraisal reports shall be signed by the licensed appraiser. For narrative and letter appraisals, the signature, and final value conclusion shall appear on the letter of transmittal and certification page. For form appraisals, the signature shall appear on the page designated for the appraiser's signature and final estimate of value. All temporary licensed real estate appraisers shall sign and affix their temporary license to the appraisal report or letter for which they obtained the license to authenticate such report or letter. Appraisal reports may be transmitted electronically in accordance with Appraisal Standards Board Statement on Appraisal Standards No. 8. Reports prepared without the use of a seal shall contain the license number of the appraiser.

a. An appraiser may provide market analysis studies or counseling reports,
which do not constitute appraisals of market value, provided, that such
reports, studies or evaluations shall contain a conspicuous statement that

1		such reports, studies or valuations are not an appraisal as defined in §
2		54.1-2009 of the Code of Virginia.
3		
4		b. Application of the seal and signature or electronic transmission of the
5		report indicates acceptance of responsibility for work shown thereon.
6		
7		c. The seal shall conform in detail and size to the design
8		illustrated below:
9 10 11 12 13 14 15 16 17 18 19 20 21 22		*The number on the seal shall be the 10 digit number or the last 6 digits or the last significant digits on your license issued by the board.
24		
25	D.	Development of Appraisal. In developing a real property appraisal, all licensees shall
26		comply with the provisions of Standard 1 of the Uniform Standards of Professional
27		Appraisal Practice in the edition in effect at the time of the reports' preparation. If the
28		required definition of value uses the word "market", licensees must use the definition of
29		market value set forth in USPAP "DEFINITIONS".
30		

1	E.	Appraisal report requirements. In reporting a real property appraisal, a licensee shall
2		meet the requirements of Standard 2 of the Uniform Standards of Professional
3		Appraisal Practice in the edition in effect at the time of the reports' preparation.
4		
5	F.	Reviewing an appraisal. In performing a review appraisal, a licensee shall comply with
6		the requirements of Standard 3 of the Uniform Standards of Professional Appraisal
7		Practice in the edition in effect at the time of the reports' preparation. The reviewer's
8		signature and seal shall appear on the certification page of the report.
9		
10	G.	Mass appraisals. In developing and reporting a mass appraisal for ad valorem tax
11		purposes, a licensee shall comply with the requirements of Standard 6 of the Uniform
12		Standards of Professional Appraisal Practice in the edition in effect at the time of the
13		reports' preparation.
14		
15	H.	Record keeping requirements.
16		
17		1. A licensee or registrant of the Real Estate Appraiser Board shall, upon request
18		or demand, promptly produce to the board or any of its agents any document,
19		book, or record in a licensee's possession concerning any appraisal which the
20		licensee performed, or for which the licensee is required to maintain records for
21		inspection and copying by the board or its agents. These records shall be made
22		available at the licensee's place of business during regular business hours.
23		

2. Upon the completion of an assignment, a licensee or registrant shall return to the 1 2 rightful owner, upon demand, any document or instrument which the licensee 3 possesses. 4 5 3. Supervising appraisers shall make appraisal reports prepared by appraiser 6 trainees available to the board, at the appraiser trainee's expense, upon request 7 of the appraiser trainee for the purpose of documenting experience when 8 applying to the board for licensure. The appraiser trainee shall be entitled to 9 obtain copies of appraisal reports he or she prepared. The supervising 10 appraiser shall keep copies of appraisal reports for a period of at least five 11 years or at least two years after final disposition of any judicial proceedings in 12 which testimony was given, whichever period expires last. 13 14 I. Disclosure requirements. A licensee appraising property in which he, any member of his 15 family, his firm, any member of his firm, or any entity in which he has an ownership 16 interest, has any interest shall disclose, in writing, to any client such interest in the 17 property and his status as a real estate appraiser licensed in the Commonwealth of 18 Virginia. As used in the context of this chapter, "any interest" includes but is not limited 19 to an ownership interest in the property to be appraised or in an adjacent property or 20 involvement in the transaction, such as deciding whether to extend credit to be secured 21 by such property. 22 23 J. Competency. A licensee shall abide by the Competency Provision as stated in the

Ethics Provision of the Uniform Standards of Professional Appraisal Practice in the 1 2 edition in effect at the time of the reports' preparation. 3 4 K. Unworthiness. 5 6 1. A licensee shall act as a certified general real estate appraiser, certified 7 residential real estate appraiser or licensed residential real estate appraiser in 8 such a manner as to safeguard the interests of the public, and shall not engage in 9 improper, fraudulent, or dishonest conduct. 10 11 2. A licensee may not have been convicted, found guilty or pled guilty, regardless 12 of adjudication, in any jurisdiction of the United States of a misdemeanor 13 involving moral turpitude or of any felony there being no appeal pending 14 therefrom or the time for appeal having elapsed. Any plea of nolo contendere 15 shall be considered a conviction for the purposes of this subdivision. The record 16 of a conviction certified or authenticated in such form as to be admissible in 17 evidence of the laws of the jurisdiction where convicted A certified copy of a 18 final order, decree or case decision by a court with the lawful authority to issue 19 such order or decree or case decision shall be admissible as prima facie 20 evidence of such guilt. 21 22 3. A licensee shall inform the board in writing within 30 days of pleading guilty or 23 nolo contendere or being convicted or found guilty, regardless of adjudication,

1		of any felony or of a misdemeanor involving moral turpitude.
2		
3	4.	A licensee may not have had a license or certification as a real estate appraiser
4		which was suspended, revoked, or surrendered in connection with a disciplinary
5		action or which has been the subject of discipline in any jurisdiction.
6		
7	5.	A licensee shall inform the board in writing within 30 days of the suspension,
8		revocation or surrender of an appraiser license or certification in connection
9		with a disciplinary action in any other jurisdiction, and a licensee shall inform the
10		board in writing within 30 days of any appraiser license or certification which
11		has been the subject of discipline in any jurisdiction.
12		
13	6.	A licensee shall perform all appraisals in accordance with Virginia Fair Housing
14		Law, § 36-96.1 et seq. of the Code of Virginia.
15		
16	18 VAC 130-20-190	). Standards of conduct for certified appraiser education instructors.
17		
18	A. Instru	actors shall develop a record for each student which shall include the student's
19	name	e and address; the course name, the course hours and dates given, and the date the
20	cours	se was passed. This record shall be retained by the course provider.
21		
22	B. The	instructor shall not solicit information from any person for the purpose of
23	disco	vering past licensing examination questions or questions which may be used in

1		future licensing examinations.
2		
3	C.	The instructor shall not distribute to any person copies of license examination questions,
4		or otherwise communicate to any person license examination questions, without
5		receiving the prior written approval of the copyright owner to distribute or communicate
6		those questions.
7		
8	D.	The instructor shall not, through an agent or otherwise, advertise its services in a
9		fraudulent, deceptive or misrepresentative manner.
10		
11	E.	Instructors shall not take any appraiser licensing examination for any purpose other than
12		to obtain a license as a real estate appraiser.
13		

1	PART V.
2	
3	EDUCATIONAL OFFERINGS.
4	
5	18 VAC 130-20-200. Requirement for the approval of appraisal educational offerings.
6	
7	Pursuant to the mandate of Title 11 of the Federal Financial Institutions Reform, Recovery and
8	Enforcement Act of 1989, § 54.1-2013 of the Code of Virginia, and the qualifications criteria
9	set forth by the Appraisal Qualifications Board of the Appraisal Foundation, all educational
10	offerings submitted for prelicensure and continuing education credit shall be approved by the
11	board. Although educational Educational offerings which have been approved by the Appraisal
12	Foundation's Educational Offering Review Panel may Appraiser Qualifications Board shall be
13	considered to have met the standards for approval set forth in these regulations, all educational
14	offerings must be approved by the board.
15	
16	18 VAC 130-20-210. Standards for the approval of appraisal educational offerings for
17	prelicensure credit.
18	
19	A. Content.
20	
21	1. Prior to licensure, applicants shall have successfully completed a 15 classroom
22	hour course in the Uniform Standards of Professional Appraisal Practice.
23	

1	2. While various appraisal courses may be credited toward the classroom
2	requirement specified for each classification of licensure, all applicants for
3	licensure as an appraiser trainee, a licensed residential, certified residential, or
4	certified general real estate appraiser must demonstrate that their course work
5	included coverage of all the topics listed below.
6	
7	Appraisal standards and ethics
8	Influences on real estate value
9	Legal considerations in appraisal
10	Types of value
11	Land economic principles
12	Real estate markets and analysis
13	Valuation process
14	Property description and analysis
15	Highest and best use analysis
16	Appraisal statistical concepts
17	Sales comparison approach
18	Site valuation
19	Cost approach
20	Income approach
21	Valuation of partial interests
22	
23	In addition, all applicants for certified residential or certified general real estate

1	aj	ppraiser must demonstrate that their course work included coverage in
2	n	arrative report writing.
3		
4	3. A	All appraisal and appraisal related offerings presented for prelicense credit must
5	h	ave a final, written examination. The examination may not be an open book
6	e	xamination.
7		
8	4. C	Credit toward the classroom hour requirement to satisfy the educational
9	re	equirement prior to licensure shall be granted only where the length of the
10	e	ducational offering is at least 15 classroom hours.
11		
12	B. Instructio	n. With the exception of courses taught at accredited colleges, universities,
13	junior and	d community colleges or adult distributive or marketing education programs, all
14	other pre	license educational offerings given after January 1, 1993 must be taught by
15	instructor	rs certified by the board.
16		
17	18 VAC 130-20-220. S	tandards for the approval of appraisal educational offerings for
18	C	ontinuing education credit.
19		
20	A. Content	
21		
22	1. T	The content of courses, seminars, workshops or conferences which may be
23	a	ccepted for continuing education credit includes, but is not limited to those

1	topics listed in 18 VAC 130-20-210 A 2 and below.
2	
3	Ad valorem taxation
4	Arbitrations
5	Courses related to the practice of real estate appraisal
6	Construction Development cost estimating
7	Ethics and Uniform Standards of Professional Appraisal Practice
8	Fair Housing
9	Land use planning, zoning, and taxation
10	Management, leasing, brokerage, timesharing
11	Property development
12	Real estate appraisal (valuations/evaluations)
13	Real estate financing and investment
14	Real estate law
15	Real estate litigation
16	Real estate appraisal related computer applications
17	Real estate securities and syndication
18	Real property exchange
19	
20	2. Courses, seminars, workshops or conferences submitted for continuing
21	education credit must indicate that the licensee participated in an educational
22	program that maintained and increased his knowledge, skill and competency in
23	real estate appraisal.

1		
2		3. Credit toward the classroom hour requirement to satisfy the continuing
3		education requirements shall be granted only where the length of the educational
4		offering is at least two hours and the licensee participated in the full length of the
5		program.
6		
7	B.	Instruction. Although continuing education offerings, except the three-hour required
8		course on recent developments in federal, state and local real estate appraisal law and
9		regulation and the Uniform Standards of Professional Appraisal Practice, are not
10		required to be taught by board certified instructors, these offerings must meet the
11		standards set forth in this section effective January 1, 2003, the Uniform Standards of
12		Professional Appraisal Practice course must be taught by an instructor certified by the
13		Appraiser Qualifications Board.
14		
15	18 VAC 130-2	20-230. Procedures for awarding prelicense and continuing education credits.
16		
17	A.	Course credits shall be awarded only once for courses having substantially equivalent
18		content.
19		
20	B.	Proof of completion of such course, seminar, workshop or conference may be in the
21		form of a transcript, certificate, letter of completion or in any such written form as may
22		be required by the board. All courses, seminars and workshops submitted for

prelicensure and continuing education credit must indicate the number of classroom

1		hours.
2		
3	C.	Information which may be requested by the board in order to further evaluate course
4		content includes, but is not limited to, course descriptions, syllabi or textbook
5		references.
6		
7	D.	All transcripts, certificates, letters of completion or similar documents submitted to verify
8		completion of seminars, workshops or conferences for continuing education credit must
9		indicate successful completion of the course, seminar, workshop or conference.
10		Applicants must furnish written proof of having received a passing grade in all prelicense
11		education courses submitted.
12		
13	E.	Credit may be awarded for prelicensure courses completed by challenge examination
14		without classroom attendance, if such credit was granted by the course provider prior to
15		July 1, 1990, and provided that the board is satisfied with the quality of the challenge
16		examination that was administered by the course provider.
17		
18	F.	All courses, seminars, workshops or conferences submitted for satisfaction of continuing
19		education requirements must be satisfactory to the board.
20		
21	G.	Prelicense courses. A distance education course may be acceptable to meet the
22		classroom hour requirement or its equivalent provided that the course is approved by
23		the board and meets one of the following conditions:

1			
2		1.	The course is presented by an accredited (Commission on Colleges or a
3			regional accreditation association) college or university that offers distance
4			education programs in other disciplines; the learner successfully completes a
5			written examination personally administered by an official approved by the
6			college or university; and the course meets the requirements for real estate
7			appraisal-related courses established by the Appraiser Qualifications Board and
8			is equivalent to the minimum of 15 classroom hours; or
9			
10		2.	The course has received the American Council on Education's Program on
11			Non-collegiate Sponsored Instruction (PONSI) approval for college credit or
12			has been approved under the Appraiser Qualifications Board Course Approval
13			Program; the learner successfully completes a written examination personally
14			administered by an official approved by the presenting entity; and the course
15			meets the requirements for real estate appraisal related courses qualifying
16			education established by the Appraiser Qualifications Board and is equivalent to
17			the minimum of 15 classroom hours.
18			
19	H.	Contin	uing education. Distance education courses may be acceptable to meet the
20		contin	uing education requirement provided that the course is approved by the state.
21		certific	ration/licensing authority and meets one of the following conditions:
22			

The course is presented to an organized group in an instructional setting with a

1		person qualified and available to answer questions, provide information, and
2		monitor student attendance, and is a minimum of 2 classroom hours and meets
3		the requirements for continuing education courses established by the Appraiser
4		Qualifications Board; or
5		
6	2.	The course either has been presented by an accredited (Commission on
7		Colleges or regional accreditation association) college or university that offers
8		distance education programs in other disciplines, or has received either the
9		American Council on Education's Program on Non-collegiate Sponsored
10		Instruction (ACE/PONSI) approval for college credit or the Appraiser
11		Qualification Board's Course Approval Program; and the course meets the
12		following requirements:
13		
14		a. The course is equivalent to a minimum of 2 classroom hours in length
15		and meets the requirements for real estate appraisal-related courses.
16		established by the Appraiser Qualifications Board; and
17		
18		b. The student successfully completes a written examination proctored by
19		an official approved by the presenting college or university or by the
20		sponsoring organization consistent with the requirements of the course
21		accreditation; or if a written examination is not required for
22		accreditation, the student successfully completes the course mechanisms
23		required for accreditation which demonstrate mastery and fluency (said

I	mechanisms must be present in a course without an exam in order to be
2	acceptable).
3	
4	L A teacher of appraisal courses may receive education credit for the classroom hour or
5	hours taught. These credits shall be awarded only once for courses having substantially
6	equivalent content.
7	
8	18 VAC 130-20-240. Course approval fees.
9	
10	Course Approval Fee \$135.00
11	
12	18 VAC 130-20-250. Re-approval of courses required.
13	
14	Approval letters issued under this chapter for educational offerings shall expire two years from
15	the last day of the month in which they were issued, as indicated in the approval letter. The re-
16	approval fee shall be equivalent to the original approval fee specified in 18 VAC 130-20-240.
17	